

# Lab Card<sup>®</sup>

Saving Money and Enhancing  
Member Benefits

## How the Program Works

1. At a physician's office or a Lab Card collection site, members show their Lab Card or healthcare card with the Lab Card logo on it and verbally request to use the Lab Card Program. Lab Card is optional, if members do not use the Lab Card Program, his/her regular benefits will apply.
2. The physician collects the Lab Card specimens in their office and clearly marks Lab Card on the paperwork and calls 1-800-646-7788 to request a Lab Card pick up. (Members whose physician do not collect specimens can call Lab Card Client Services at 1-800-646-7788 or go to the website at [www.labcard.com](http://www.labcard.com) to locate an approved Lab Card collection site in their area.)
3. The testing is performed and the results are sent to the doctor, generally the next day for routine testing.

For more information about Lab Card Call 1.800.646.7788 Today.



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## Measurable Savings for You and Members

The Quest Diagnostics Lab Card Program was developed in 1995 as the first laboratory benefits management program to help payers reduce their outpatient laboratory expenses while enhancing their member benefits. Today, the program is offered to over 5 million members nationwide.

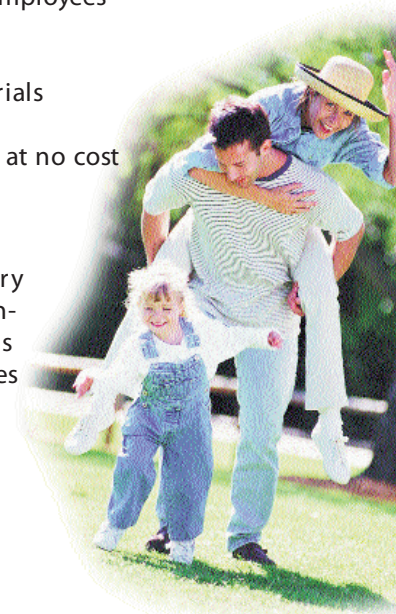
Quest Diagnostics Lab Card is a voluntary benefit enhancement that will allow covered employees and their eligible dependents the option to receive all covered outpatient laboratory testing at NO cost to them. Payers, by working directly with Quest Diagnostics, are able to take advantage of cost-effective laboratory services and avoid additional third-party mark-up. The Quest Diagnostics Lab Card Program saves employers approximately 30-60% on outpatient laboratory testing, and allows employees to receive testing with no out-of-pocket cost when they use the benefit.

## Employer Benefit

- Approximately 30%-60% savings on outpatient laboratory testing
- Has the potential of reducing total cost for medical benefits up to 2%
- Able to provide new value-added benefit for employees
- Easy to implement
- NO startup or ongoing administrative costs
- Member education and communication materials provided at no cost
- Standard activity and savings reports provided at no cost

## Employee Benefit

- No out of pocket costs for outpatient laboratory testing when their Lab Card is used — no coinsurance, copays or deductibles. (If Lab Card is not used, existing plan design coverage dictates benefit level.)
- Voluntary, Optional benefit
- No need to change current physician
- Quality laboratory testing



Health Benefits Management